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ACADEMIC POSITIONS

2018- Associate Professor, Department of Economics, Northeastern University
2017-2018 Visiting Scholar, Department of Research (RES), Inter-American Development Bank
2016-2018 Associate Professor (with tenure), Department of Economics, Case Western Reserve University
2016-2017 Director of Undergraduate Studies in Economics
2013-2016 Associate Professor (without tenure), Department of Economics, Case Western Reserve University
2007-2013 Assistant Professor, Department of Economics, Case Western Reserve University

EDUCATION

2007 Ph.D., Boston University, Economics
Dissertation Title: “Essays on Inequality: Trade Liberalization and Human Capital”
2005 MA., Boston University, Economics
2002 B.A., Università degli Studi Milano-Bicocca, Economics, *magna cum laude*

RESEARCH INTERESTS

Development Economics, Applied Microeconomics

PUBLICATIONS

“A Theory of Endogenous Fertility with Occupational Choice,” with Dilip Mookherjee and Debraj Ray, *American Economic Journal – Microeconomics*, 2012, 4(4): 1–34.

“The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor,” with Carlos Chiapa and José Luis Garrido, *Economics of Education Review*, 2012, 31(1): 778–798.

“Who Benefited More from NAFTA: Small or Large Farmers? Evidence from Mexico,” *Review of Development Economics*, 2013, 17(3): 594–608.

“The Importance of Parental Knowledge and Social Norms: Evidence from Weight Report Cards in Mexico,” with Heather Royer, *Journal of Health Economics*, 2014, 37: 232–247.

“Effects of Border Price Changes on Agricultural Wages and Employment in Mexico,” *Journal of International Development*, 2015, 27(1): 112–132.

“Banking the Poor via Savings Accounts: Evidence from a Field Experiment,” *Journal of Development Economics*, 2015, 115: 16–31.

“Delivering Conditional Cash Transfers via Savings Accounts,” *IPC-UNDP One Pager*, 2015, 292. ISSN: 2318-9118.

“The Effects of Savings on Risk-Taking and Intertemporal Choice Behavior,” with Leandro Carvalho and Justin

Sydnor, *Journal of Development Economics*, 2016, 120(5): 41–52.

“The Effect of Financial Access beyond Financial Outcomes” with Carlos Chiapa and Adam Parker, *Journal of International Development*, 2016, 28(5): 683-696.

“CCTs and Financial Access: Increasing the Bang for Each Transferred Buck?” with Carlos Chiapa, *Development Policy Review*, 2017, 35(1): 23-38.

“When Incentives Backfire: Spillover Effects in Food Choice,” with Manuela Angelucci, Heather Royer, and Anya Savikhin, forthcoming, *American Economic Journal: Economic Policy*.

SUBMITTED PAPERS AND WORKING PAPERS

“Treatment Effect Accounting for Network Changes: Evidence from a Randomized Intervention,” with Margherita Comola. 2nd revise and resubmit, *Review of Economics and Statistics*.

“Tailored Health Information and Eating Behavior: Effects of a Health Risk Assessment on Employees with Different Ex-Ante Awareness of their Health Risks,” submitted, with Mariana Carrera and Ayesha Hasan.

“Income Changes and Consumption Smoothing: The PIH holds,” with Manuela Angelucci, Carlos Chiapa and Irvin Rojas.

“Saving Accounts’ Interplay with Network-based Financial Arrangements: Evidence from a Field Experiment,” with Margherita Comola.

WORK IN PROGRESS

“Slowing Down Digital Credit,” with Alfredo Burlando and Mike Khun.

“Milking It for All It’s Worth: Digital Credit and Payments in the Dairy Sector,” with Alfredo Burlando and Jessica Goldberg.

“The Effect of Mobile Money on Adopters’ Social Networks,” with Alfredo Burlando and Cynthia Kinnan.

“Financial Diaries for the Youth,” with Veronica Frisancho.

“Incentives and Participation in Health Risk Assessments: Money Matters, But More Is Not Always Better,” with Mariana Carrera.

“Child Development and Media Access: the Impact of TV on Health and Skills Formation” with Carlos Chiapa and Sofya Krutikova.

AWARDS, HONORS, FELLOWSHIPS, AND SCHOLARSHIPS

2015 Undergraduate Teaching Award Nomination, Weatherhead School of Management

2015 Teaching Award, Wolstein Society

2014 Undergraduate Teaching Award Nomination, Weatherhead School of Management

2011 Carl F. Wittke Award for Excellence in Undergraduate Teaching Nomination, Case Western Reserve University

- 2011 Banamex Economic Prize, second place, for the paper “The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor,” with Carlos Chiapa and José Luis Garrido.
- 2011 Victor Urquídí, Economic Prize for the paper “The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor,” with Carlos Chiapa and José Luis Garrido.
- 2010 Research Featured in “The Bigger Picture,” Case’s Annual Report
- 2002-2007 Teaching Fellowship, Boston University
- 2006 Charles P. Huse Fellowship, Boston University
- 2005-2006 Special Research Fellowship, Boston University
- 2005 Paul Rosenstein-Rodan prize for best essay in Development Economics, Institute for Economic Development, Boston University
- 2004-2005 Summer Research Award, Boston University
- 2001 Giordano dell’Amore Foundation Scholarship for B.A. Thesis field work in Bangladesh
- 1999-2001 Scholarship as outstanding student, Istituto per il Diritto allo Studio Universitario (ISU), Università degli Studi di Milano-Bicocca

GRANTS

- 2018-2019 BBVA, Center for Financial Education and Capability, Research grant
- 2017-2019 Digital Credit Observatory (DCO), Center for Effective Global Action (CEGA), Research grant
- 2017-2019 Digital Credit Observatory (DCO), Center for Effective Global Action (CEGA), Pilot grant
- 2016-2017 Weatherhead School of Management, Research grant
- 2014-2016 Grand Challenges Explorations grant, Bill and Melinda Gates Foundation, Inciting Healthy Behaviors by Simplifying the Financial Lives of the Poor (joint with co-PIs Manuela Angelucci and Carlos Chiapa)
- 2014-2015 Weatherhead School of Management, Research grant (joint with co-PI Mariana Carrera)
- 2014-2015 Weatherhead School of Management, Research grant
- 2014-2015 The Office of Research (UMOR), University of Michigan (joint with co-PIs Manuela Angelucci and Carlos Chiapa)
- 2014-2015 Institute for Money Technology and Financial Inclusion (IMTFI) grant (joint with co-PIs Manuela Angelucci and Carlos Chiapa)
- 2014-2015 Small Grant, Population Studies Center, University of Michigan (joint with co-PIs Manuela Angelucci and Carlos Chiapa)
- 2013-2015 Domestic Savings in Latin America and the Caribbean, Inter-American Development Bank Research Department (joint with co-PI Carlos Chiapa)
- 2013-2015 Financial Capability Research Fund, Citi Foundation and Innovation for Poverty Action (joint with co-PI Carlos Chiapa)

- 2014-2015 Weatherhead School of Management, Research grant
- 2013-2014 Weatherhead School of Management, Research grant (joint with co-PI Mariana Carrera)
- 2013-2014 Institute for Money Technology and Financial Inclusion (IMTFI) grant (joint with co-PIs Cynthia Kinnan and Alfredo Burlando)
- 2013-2014 Equality Development and Globalization Studies (EDGS) grant (joint with co-PIs Cynthia Kinnan and Alfredo Burlando)
- 2012-2015 Ford Foundation, International Development Research Center (IDRC), Proyecto Capital, Fundacion Capital grant (joint with co-PI Carlos Chiapa)
- 2011-2012 Microsavings and Payments Innovation Initiative (MPII) grant
- 2010-2011 Thematic Area grant, Weatherhead School of Management
- 2009-2010 Thematic Area grant, Weatherhead School of Management
- 2009-2010 Russell Sage Behavioral Economics Small Grant
- 2008-2010 Mexican Federal grant (joint with Hospital Infantil de México Federico Gómez and Heather Royer)
- 2007-2008 NSF-Advance grant

SEMINARS AND CONFERENCE PRESENTATIONS

2019: Northeastern University.

2018: Trinity College (Dublin, Ireland), Financial Inclusion and Resilience conference (IFPRI).

2017: Third Annual Researcher Gathering on Financial Inclusion and Social Protection (Northwestern University), Northeast Universities Development Consortium Conference (Tufts University), Inter-American Development Bank, University of Southern California - Center for Economic and Social Research (CESR), American University, Inter-American Development Bank, International Food and Policy Research Institute (IFPRI), Consumer Financial Protection Bureau (CFPB), Tulane University, Northeastern University.

2016: Ohio State University, University of Zurich (Zurich, Switzerland), Field Days: Experiments Outside the Lab (WZB Berlin Social Science Center, Berlin, Germany), Federal Deposit Insurance Corporation (FDIC).

2015: Public Affairs Discussion Lunch (Case Western Reserve University), CIDE (Mexico City, Mexico), NBER Summer Institute – Behavioral Economics, Nutrition and Health (Boston).

2014: American Economic Association Annual Meeting (Philadelphia), International Food Policy Research Institute (IFPRI), Inter-American Development Bank (IDB), University of Pittsburgh, 11th Midwest International Economic Development Conference (Minnesota), University of Southern California - Center for Economic and Social Research (CESR), the Econometric Society – Latin American Meetings and the Latin American and Caribbean Economic Association Meetings (Sao Paulo, Brazil).

2013: Yale University, Oberlin College, 10th Midwest International Economic Development Conference (University of Wisconsin-Madison), World Bank, Banco de México (Mexico City, Mexico), Mexican Ministry of Development, SEDESOL (Mexico City, Mexico), Conference of the European Association of Labor Economists (Turin, Italy), Northeast Universities Development Consortium Conference (Harvard University).

2012: American Economic Association Annual Meeting (Chicago), Michigan University, Pacific Conference for Development Economics (UC-Davis), ITAM (Mexico City, Mexico), UC-Santa Cruz, Paris School of Economics (Paris, France), 9th Midwest International Economic Development Conference (Minnesota), Banco de México (Mexico City, Mexico), Innovation for Poverty Action (IPA) Impact and Policy Conference (Bangkok, Thailand), Conference of the European Association of Labor Economists (Bonn, Germany), Northeast Universities Development Consortium Conference (Dartmouth College).

2011: American Economic Association Annual Meeting (Denver), Fifth Annual Research Conference on Population, Reproductive Health and Economic Development (Marseille, France), Pacific Conference for Development Economics (UC-Berkeley), UC-Davis, World Bank Conference on New Ideas in Business Growth (Washington DC), Akron University, 8th Midwest International Economic Development Conference, (University of Wisconsin-Madison), Royal Economic Society Annual Conference (London, UK), 3rd IZA Workshop on Child Labor in Developing Countries (Mexico City, Mexico), University of Milan-Bicocca (Milan, Italy), El Colegio de México (Mexico City, Mexico), Center for European Research in Microfinance (CERMi, Brussels, Belgium), Northeast Universities Development Consortium Conference (Yale University), Tecnológico de Monterrey (Mexico City, Mexico), Oberlin College.

2010: Kent State University, NBER – Children and Education Spring Meeting (Boston), Annual Bank Conference in Development Economics (Stockholm, Sweden), Mexican Chapter of the LACEA-Network on Inequality and Poverty (El Colegio de México, Mexico City, Mexico) Northeast Universities Development Consortium Conference (MIT), Latin American and Caribbean Economic Association Meetings (Medellín, Colombia).

2009: Northeast Universities Development Consortium Conference (Tufts University), Cleveland State University, Kent State University, Guanajuato Workshop for Young Economists (Guanajuato, Mexico).

2008: Mexican Chapter of the LACEA-Network on Inequality and Poverty (El Colegio de México, Mexico City, Mexico), Northeast Ohio Economic Workshop, 5th Midwest International Economic Development Conference, (University of Wisconsin- Madison), Guanajuato Workshop for Young Economists (Guanajuato, Mexico).

2007: Williams College, École Polytechnique (Paris, France), Universidad Carlos III de Madrid (Madrid, Spain), Universidad de Alicante (Alicante, Spain), CIDE (Mexico City, Mexico), Economic Commission for Latin America and the Caribbean (CEPAL), United Nations (Mexico City, Mexico), The Econometric Society Meeting for Latin America (Bogotá, Colombia), Northeast Universities Development Consortium Conference (Harvard University).

ACADEMIC ACTIVITIES

Refereeing

American Economic Journal: Applied Economics, American Economic Review, B.E. Journal of Economic Analysis and Policy, BMJ – Open, Demography, Development Policy Review, Economic Development and Cultural Change, Economics of Education Review, Economic Journal, Economics Letters, Journal of African Economies, Journal of Banking and Finance, Journal of Development Economics, Journal of the European Economic Association, Journal of Health Economics, Journal of International Economics, Journal of Public Economic Theory, Management Science, PLOS Medicine, PLOS One, Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, World Bank Economic Review, World Development.

Grant application external reviewer: 3ie's Development Priorities Window (DPW1), BASIS – U.S. Agency for International Development (USAID), the National Science Foundation (NSF), the Institute for the Study of Labor (IZA), the United Kingdom Government, Department for International Development (DFID), the Economic and Social Research Council (ESRC), the Swiss National Foundation, and the World Bank.